

## **Undergraduate Courses in Business Administration and Economics 2017/18**

	Winter Semester	Summer Semester
	Lectures: 16 October – 2 February Exam period: 5 -23 February	Lectures: 3 April – 13 July Exam period: 16 July - 3 August
Lectures All lectures with 6 ECTS	<ul> <li>Applied Economics: 5202-290 (Economics of Education)</li> <li>Applied Time Series Analysis &amp; Forecasting Procedures: 5202-350 (Applied Time Series Analysis &amp; Forecasting Procedures)</li> <li>Banking: 5106-270 (Bank Management)</li> <li>Basics of Innovation Economics: 5210-230 (Basics of Innovation Economics)</li> <li>Corporate Risk Management: 5103-275 (Corporate Risk Management)</li> <li>Financial Process: 5106-140 (Fundamentals in Corporate Finance)</li> <li>International Economics: 5205-270 (International Economics)</li> <li>The Industrial Revolution and the Roots of Modern Growth: 5210-290 (The Industrial Revolution and the Roots of Modern Growth)</li> <li>Technology and Growth: 5706-270 (Technology and Growth)</li> <li>Sustainability and Environmental Economics: 5206-270 (Sustainability and Environmental Economics)</li> </ul>	<ul> <li>Data Management: 5803-210 (Data Management)</li> <li>Digital Transformation: NEW (Digital Transformation in Banking)</li> <li>Finance: 5101-220 (Corporate Finance)</li> <li>Financial Accounting (IFRS): 5101-230 (Financial Accounting (IFRS))</li> <li>International Economics: 5205-270 (International Economics)</li> <li>Multinational Corporations: 5706-220 (Multinational Corporations)</li> </ul>
Seminars*  All seminars with	<ul> <li>Profile Seminar Banking &amp; Finance: 5106-280</li> <li>Profile Seminar International Business and Economics: 5706-280 (International Business Intelligence)</li> <li>Profile Seminar International Business and Economics: 5706-280 (Topics in International Economics)</li> </ul>	<ul> <li>Profile Seminar Econometrics: 5202-270/280</li> <li>Profile Seminar Banking &amp; Finance: 5106-280</li> <li>Profile Seminar Historical Economics: 5210-340</li> <li>Profile Seminar Innovation Economics: 5209-340</li> <li>Profile Seminar Sustainability: 5206-280</li> </ul>
6 ECTS	Profile Seminar Sustainability: 5206-280	- Frome Seminal Sustainability. 3200-200

<sup>\*</sup> Seminars need an early registration

 $\textbf{Course descriptions:} \ \underline{\textbf{https://www.uni-hohenheim.de/en/module-catalogue/studiengang/wiwiws201415}}$ 



## **Graduate Courses in Economics 2017/18**

	Winter Semester	Summer Semester
	Lectures: 16 October – 2 February Exam period: 5 -23 February	Lectures: 3 April – 13 July Exam period: 16 July - 3 August
Lectures  All lectures with 6 ECTS - unless noted otherwise	<ul> <li>Advanced Macroeconomics: 5207-430 (Advanced Macroeconomics)</li> <li>Advanced Microeconomics and Game Theory: 5203-420 (Advanced Microeconomics and Game Theory)</li> <li>Consumer Economics: 5301-610 (Consumption &amp; Savings)</li> <li>3 ECTS: Economic History: 5210-430 (Economic History)</li> <li>Economics of Inequality: 5208-620 (Economics of Inequality)</li> <li>Environmental Economics 2: 5206-610 (Cost Benefit Analysis &amp; Environmental Valuation)</li> <li>Globalization and History: 5210-440 (Globalization and History)</li> <li>Innovation Economics: 5209-420 (Innovation Economics: Theory &amp; Empirics)</li> <li>Interest &amp; Prices: 5201-610 (Macro Theory &amp; ECB Monetary Policy)</li> <li>Introductory Econometrics: 5202-420 (Introductory Econometrics)</li> <li>Labor Markets and the Macroeconomy: 5207-630 (Macroeconomics of Unemployment)</li> <li>9 ECTS: Optimization in Economic Theory: 5208-420 (Optimization in Economic Theory)</li> <li>The Macroeconomics of Globalization: 5204-640 (Distribution, Welfare and Policy)</li> <li>Topics in Competition Theory and Policy: 5203-620 (Topics in Competition Theory and Policy)</li> <li>Topics in Public Economics: 5204-640 (Topics in Public Economics)</li> <li>Lectures in Econometrics 2: 5202-630 (Topics of Microeconometrics)</li> </ul>	<ul> <li>Advanced Economics Growth: 5208-520 (Advanced Economics Growth)</li> <li>Advanced Industrial Organization: 5203-520 (Advanced Industrial Organization)</li> <li>Consumer Policy: 5206-510 (Consumer Policy)</li> <li>Empirical Public Economics: 5204-540 (Empirical Public Economics)</li> <li>Environmental Economics 1: 5206-520 (Resource Economics &amp; Environmental Policy)</li> <li>European Monetary Integration: 5201-520 (Economics of Monetary Union)</li> <li>Financial Econometrics: 5211-720 (Lecture in Financial Econometrics)</li> <li>Interest &amp; Exchange Rates: 5201-510 (International Monetary Policy Regimes)</li> <li>every 2 years: Microeconometrics: 5202-530 (Microeconometrics)</li> <li>The Microeconomics of Globalization: 5205-520 (Multinational Firms)</li> <li>Recent Developments in Advanced Innovation Economics: 5209-520 (Recent Developments in Advanced Innovation Economics)</li> <li>every 2 years: Topics in Econometrics: 5211-730 (Topics in Econometrics)</li> <li>Topics in Labor Economics: 5207-530 (Labor Supply, Immigration and Wage Inequality)</li> </ul>

For seminar courses, see the chairs' individual websites

Course descriptions: <a href="https://www.uni-hohenheim.de/en/module-catalogue/studiengang/economicsws1617">https://www.uni-hohenheim.de/en/module-catalogue/studiengang/economicsws1617</a>



## **Graduate Courses in Business Administration 2017/18**

	Winter Semester	Summer Semester
	Lectures: 16 October – 2 February Exam period: 5 -23 February	Lectures: 3 April – 13 July Exam period: 16 July - 3 August
	<ul> <li>Advanced Topics of Health Care &amp; Public Management 1: 5303-480 (Insurance Economics)</li> </ul>	<ul> <li>Advanced Corporate Finance: 5104- 510 (Mergers, Acquisitions, and Corporate Control)</li> </ul>
	<ul> <li>Core Concepts of Health Care Management 2: 5301-450 (Health Economics)</li> </ul>	<ul> <li>Advanced Topics of Health Care &amp; Public Management 2: 5301-540 (Empirical Analyses in Health Economics)</li> </ul>
	<ul> <li>Derivatives: 5106-460 (Derivatives)</li> <li>Entrepreneurial Finance: 5105-140 (Entrepreneurial Finance)</li> </ul>	<ul> <li>Advanced Topics of Health Care &amp; Public Management 3: 5304-550 (Recent Topics of Health Economics)</li> </ul>
	<ul> <li>International Innovation Management: 5706-410 (International Innovation Management)</li> </ul>	<ul> <li>Applied Financial Econometrics: 5211-510 (Applied Financial Econometrics)</li> <li>Banking: 5106-510 (Financial Intermediation   Theory of Debt &amp; Bank</li> </ul>
Lectures All	<ul> <li>International Management 1: 5706-420 (Strategy &amp; Organization in Global Firms)</li> </ul>	Lending)  Capital Market Theory: 5104-540 (Capital Market Theory)
lectures with	<ul> <li>Interorganisational Negotiations: 5801-410 (Advanced Negotiation Management)</li> </ul>	<ul> <li>Consumer Behavior: 5705-510 (Consumer Behavior)</li> <li>Corporate Strategic Planning Simulation: 5703-420 (Corporate Strategic</li> </ul>
6 ECTS	<ul> <li>4 ECTS: Management Methods 2: 5301-440 (Multivariate Data Analysis)</li> </ul>	Planning Simulation)  International Management 2: 5706-520 (Managing International Business
- unless noted	■ <b>5 ECTS: Master ABWL 1: 5302-470</b> (Theory of the firm & Corporate Governance)	Units & Projects)  • Process Management: 5801-530 (Document Management and Workflow)
otherwise	<ul> <li>4 ECTS: Master ABWL 2: 5303-460 (Modeling and Decision Making)</li> <li>Portfoliomanagement: 5106-630 (Portfoliomanagement)</li> </ul>	<ul> <li>Quantitative Risk Management: Investments and Institutions: 5104-530 (Investments and Institutions)</li> </ul>
	Project Management: 5801-610 (Project in Information Systems)	<ul> <li>Supply Chain Planning &amp; Advanced Planning Systems 2: 5803-520 (Supply Chain Planning &amp; Advanced Planning Systems 2)</li> </ul>
	<ul> <li>Quantitative Risk Management: Measures and Markets: 5104-410</li> <li>(Measures and Markets)</li> </ul>	■ Sustainability Management: 5707-550 (Sustainability Management)
	Services Marketing: 5704-610 (Services Marketing)	System Management: 5801-520 (Web Applications and Internet Technology)
	<ul> <li>Supply Chain Planning &amp; Advanced Planning Systems 1: 5803-420</li> <li>(Supply Chain Planning &amp; Advanced Planning Systems 1)</li> </ul>	
	■ Trading & Exchanges: 5106-620 (Trading & Exchanges)	

For seminar courses see the chairs' individual websites

Course descriptions: <a href="https://www.uni-hohenheim.de/en/module-catalogue/studiengang/hmmws201617">https://www.uni-hohenheim.de/en/module-catalogue/studiengang/hmmws201617</a>



## **Courses in Communication Science 2017/18**

	Winter Semester	Summer Semester
	Lectures: 16 October – 2 February	Lectures: 3 April – 13 July
	Exam period: 5 -23 February	Exam period: 16 July - 3 August
Undergraduate Lectures	■ Media Psychology: 5406-290	
All lectures with 6 ECTS		
Graduate	■ Media Psychology: 5406-580 (2 semester course)	■ Media Research: 5401-510
Lectures		<ul><li>Current Perspectives of Persuasion: 5405-550</li></ul>
All lectures		
with		
6 ECTS		

For seminar courses see the chairs' individual websites

Course descriptions Bachelor: <a href="https://www.uni-hohenheim.de/modulkatalog/studiengang/kowi11-16-17">https://www.uni-hohenheim.de/modulkatalog/studiengang/kowi11-16-17</a>

Course descriptions Master: https://www.uni-hohenheim.de/en/module-catalogue/studiengang/kowi-master